

Endorsements

"Bill, I wanted to thank you for the great show you gave the students on Tuesday. I know the students who attended took away some useful insights. One stopped me later in the hall to tell me how she was using your advice. I have learned that students will tell me what works and not. This worked for them. Thank you again."

**P.J., Internship and Placement Coordinator
University of Iowa School of Journalism & Communication**

"Bill Humbert, the RecruiterGuy, has been a valuable resource at the University of Utah. He has presented workshops for our U Alumni and has been my Go-To guy for HR/Recruiting questions in my role as Alumni Career Services Manager. Bill's recent workshop on Preparing for the Alumni Career Fair resulted in an alumnus securing a position! The job seeker emailed me and said, "What I learned from Bill's workshop made a definite difference in my success at the fair." Bill offers the "inside track" on job seeking success tips from the recruiter's point of view, which is different than what career coaches can offer. His workshops are informative, useful, funny and engaging. I feel fortunate to have the opportunity to work with Bill."

**A.G., Program Manager/Career Coach,
University of Utah Alumni Career Services**

"Thank you, Thank you! You are such a great speaker, I was totally mesmerized! Loved your stories, so meaningful, so pertinent, just great -- you knew your audience and appealed to them wonderfully."

P.V., Adjunct Professor, Stevens-Henager College

"Bill Humbert, a/k/a RecruiterGuy, is a very entertaining presenter. He recently spoke at Job Club at the University of Utah to a packed house. His extensive knowledge of the job search process is only surpassed by his energy, enthusiasm, and vitality in helping others. His understanding of recruiting trends, salary negotiation, and interview techniques is very useful. He writes an informative blog and his book RecruiterGuy's Guide to Finding a Job is extremely insightful. His lively presentation was helpful to everyone in the room. Thanks Bill!"

**J.S., Alumni Career Programs, Career Transformation |
Career Development | University of Utah**



Bill's successful career as a corporate recruiter, along with experience speaking several times per week on the topics he loves - Talent Attraction and Job Search - provides audiences with important information about successful employment in this technological era, presented with humor to make it memorable.

He is an often-requested media guest with 91 live television appearances on stations nationwide, including CNN's Headline News, multiple radio and podcast appearances. Bill has been quoted in the NY Times and The Province, Vancouver, BC.

Making Companies ROAR!

Helping organizations

Recruit,

Onboard,

Actuate *and*

Retain

top performing talent.



Presented by Bill Humbert

The Original

RecruiterGuy.com

Provocative Thinking Consulting, Inc.

2060 Lucky John Drive
Park City, UT 84060

435-714-4425
recruiterguy@msn.com



Bill Humbert is an experienced and entertaining **Speaker**, twice published **Author**, **Talent Acquisition Consultant**, and executive **Career Transition Coach**.

His **39 years of recruitment experience** and **27 years of executive coaching experience** provides Bill with an unusual perspective of the **Talent Attraction process**—from both the eyes of a **Hiring Manager** and the eyes of their **Candidates**.

Employee 5.0 Secrets Of A Successful Job Search In The New World Order was written to propose a new employee model to **Take Charge** of their **Career**.

RECRUIT, ONBOARD, ACTUATE, and RETAIN TOP TALENT!

Bill's signature speech is Make Your Company ROAR (Recruit, Onboard, Actuate, and Retain)!

Valuable takeaways include:

- ❖ The Recruiting Process should perfectly mirror Your Sales Process!
- ❖ Job Descriptions are the Foundation of the Recruiting Process
- ❖ Needs Analysis guides the Interviewing process—learn the eight different ways to structure effective Questions
- ❖ Want better Cultural Fit? Ask the right Reference Questions
- ❖ Onboarding is the FIRST IMPRESSION
- ❖ ENGAGE Immediately
- ❖ RETAIN Employees Effectively!

Often Requested Speeches

[Employee 5.0 Secrets Of A Successful Job Search In The New World Order](#)

Make Your Company ROAR
(Recruit, Onboard, Actuate, and Retain)!

[Impressive Internships Lead to Great Jobs!](#)

Great First Impression Onboarding!

Recruiting TOP College Recruits

Recruiting For Hard To Fill Positions
(Easiest Isn't Always Best!)